



**Managing energy, the smarter way**

Powered by



**CONTROL**  
ENERGY COSTS

# And breathe.

## We take a transparent approach

There certainly isn't a shortage of energy consultants promising the earth when it comes to managing energy requirements.

- **Do you know exactly what you are paying, directly or indirectly, for their services?**
- **Are you confident that they are giving you the best independent advice they can?**
- **Are they just empty promises?**

If you are looking to work with a partner who gives fully independent advice with a totally transparent fee structure, be part of the Made In Energy Club. We'll keep our promises.

At Control Energy Costs we work with organisations across all sectors, nationwide. Our business is to mitigate the uncertainty of fluctuating energy costs, help our clients identify savings opportunities, manage consumption more effectively and advise on procurement strategies.

As one of the UK's foremost energy consultancies, we'll negotiate the best possible deal for you, taking into consideration variables such as your consumption and demand profile, together with any specific business requirements you might have. We'll work with you to compare proposals from different providers on a like-for-like basis, making sure there aren't any hidden charges or terms which could be to your disadvantage.

**Our aim is to ensure you are aware of all options and that you're empowered to make informed decisions.**



# Looking forward.

## With a wealth of experience behind us

We have been in business since 1981 and always have an eye on the future. As a modern, progressive company, we are open minded in our approach. We are continually expanding our knowledge and work with clients to prepare them for changes in today's constantly evolving energy arena.

**Our clients consider us dependable –**

a safe pair of hands. We keep our promises, take ownership of problems, provide expert advice and long-term energy cost management solutions.

Our clients trust our knowledge, skills and experience.

**We are forensic in our approach** – investigation, analysis and attention to detail appeal to our very nature as a consultancy.

We are focused and committed to creating long-term partnerships built on trust and mutual confidence. We have the knowledge, expertise and supplier relationships to support any business energy requirement you might have.



# Effective reporting.

## **Compliance and legislation: we've got it covered**

The energy market and its governance in the UK continues to become ever more complex. We offer advice, guidance and support on how you can remain compliant, through the provision of timely advice, recommendations and quality information, all underpinned by a full suite of reporting tools.

You will have two named points of contact, so you can always talk to someone who can answer your questions.

# Adding value.

## With cost transparency

At Control Energy Costs, transparency is a fundamental part of the way we work. We are open about every aspect of what we do for you, including what and how we are paid.

Our terms are flexible and adaptable to suit your business needs but with a steady hand on our needs too, after all this is a partnership.

### Services.

#### We offer four core services:

- ✓ Forensic cost recovery
- ✓ Dynamic energy procurement
- ✓ CEC Solutions
- ✓ Invoice resolution



# Forensic cost recovery.

## Identifying billing errors and securing refunds

You shouldn't pay for something you haven't used. If you do get charged incorrectly for electricity, gas or water, we can get that money back for you.

Our FCR specialists source historical and current data and carry out an in-depth analysis of your utility spend from the past six years to identify billing errors using our bespoke software. If there has been an error, you receive a backdated refund. If not, you can be assured that everything is in order. We also make recommendations for future savings.

**We are only remunerated where we recover costs.**

# Dynamic energy procurement.

**We will consider and analyse all the options**

We've been active in the procurement field for many years, and we understand the importance and value that should be placed on contract structure.

We have a consultation process that helps us determine your business needs, looking at both fixed and flexible purchasing options, so we can recommend contract structures that best fit your requirements.

For organisations that focus on knowing what they'll be paying in advance, our fixed price purchasing option will provide the security of known costs for an agreed period. By contrast, our flexible purchasing option means you can choose to take advantage of market fluctuations in wholesale pricing. With our service, you can have access to a market once reserved only for the largest organisations.



**You'll have our dedicated market team working on your behalf to secure the best prices.**

“Control Energy Costs were introduced to us via Made In Yorkshire where we are active members. After speaking to them it quickly became apparent after sending over some invoices there was an immediate opportunity for a retrospective refund which we were keen to pursue. The final refund amount is still being processed but it won't be far off 6 figures!”

**Ian Brown Teconnex, Technologies Director**

“There are some things we can't do anything about, but there is a massive opportunity for us to look at our combined utility costs of electricity, gas and water to see if there are ways where savings can be made or supply issues that can be addressed. This is where CEC has been so important.”

**Rowan Crozier CEO, Brandauer**

“Control Energy Cost have been patron members for over 5 years and they already work with 100+ Made In members, so the Made In Energy Club is a natural progression. The Made In Energy Club members will save money and get the best possible advice and guidance when it comes to anything energy related from a dedicated, experienced and friendly team.”

**Charles Addison, Made In the Midlands**



# CEC Solutions.

## **We focus on more than just energy**

We also provide a full range of energy related services to support our clients with metering projects, energy conservation projects, compliance and legislation work, as well as infrastructure upgrades, general siteworks and any site-specific projects that may be required.

### **If you have a specific requirement, we can help you.**

We regularly manage solar, LED lighting, combined heat & power, battery storage and car charging point installations, but our CEC Solutions team can provide help and support with almost any energy or water related project.



# Invoice resolution.

## Offering full oversight

This is a cost-effective service for businesses that want reassurance that all charges are correct, accurate and valid.

Using our bespoke systems, we collate all consumption data, match it against your invoices and supply contracts using data from multiple sources, including network operators, suppliers and metering agents. Where there are discrepancies, our expert validation team will work with key contacts in the supplier network to correct any billing issues and recover overpayments on your behalf.



**And breathe.**

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**INVESTORS IN PEOPLE™**  
**We invest in people** Standard